

Business Matching & Exchange Party with Osaka SMEs in HCM 2019

● **DATE: Oct. 9th(Wed.), 2019**

[Business Matching] 13:30-17:30 [Exchange Party] 17:40-19:00

● **PLACE: HOTEL MAJESTIC SAIGON. 5F. Prima Ballroom**

Participation FREE!

6 excellent high-tech SMEs from Osaka, Japan, participate in the int'l machine tools & metalworking exhibition "METALEX VIETNAM 2019" to be held at SECC from Oct.10th-12th. Taking this opportunity, we have a Business Matching & Exchange Party with Osaka SMEs in HCMC, on Oct.9th, with special cooperation by VCCI HCMC. Please join and find your business opportunity with 9 Osaka SMEs below!

[Note] For detailed information on each company, please refer to:

http://www.mydome.jp/files/event/vietnam_hochiminh_2019.pdf

METALEXVTN

...Participating in METALEX VIETNAM 2019

VN OFFICE

...Operating in Vietnam

looking for ...

Participants' Profiles

1. FUJI SEISAKUSHO CO., LTD.

METALEXVTN

Buyer

URL: (JP) <http://www.fuji-bearing.com/> (EN) <http://www.fuji-bearing.com/english/>
Business: Manufacturing and sale of bearings and material handling products

Looking **Buyer** Bearings, Omni wheels, Mecanum wheels
for: [Target] Manufacturers of AGVs, rollers, and casters



Bearing



Conveyor components



Omni Wheel

2. HATA DIE CAST CO., LTD.

METALEXVTN

Buyer / Partnership

URL: (JP) <https://www.hatadiecasting.com/> (EN) <http://www.m-osaka.com/en/exhibitors/509/>
Business: Manufacturing of zinc die-cast parts (high-precision parts)

Looking **Buyer** Zinc die-cast products
for: [Target] Manufacturers of automobile parts, home appliances, and construction hardware (Japanese, Vietnamese, and other companies)
Partnership Trading companies or distributors who can sell our die-cast products
[Target] Trading companies (Japanese and Vietnamese)



Zinc die-casting enables



Capable to mass produce thin wall parts and complex-shaped parts



Zinc die-casting with a high commitment to dimensional tolerance

3. HOWA MACHINERY, LTD.

METALEXVTN

Buyer

URL: (JP) <http://www.howa.co.jp/> (EN) <http://www.howa.co.jp/en/>
Business: Manufacturing and sales of air and hydraulic products (power chuck, rotating cylinder, etc.)

Looking **Buyer** Power chuck and rotating cylinder (air and hydraulic pressure)
for: [Target] Manufacturers of automobile and motorcycle parts with Japanese machine tools and lathes



Power chuck



Power chuck



Rotating cylinder

4. KAMIYA SAW&KNIFE MFG. CO., LTD.

METALEXVTN

Buyer

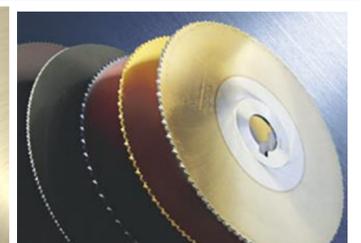
URL: (JP) <http://www.kamiya-saw.co.jp/>
Business: Manufacturing and sales of cutting tools and industrial machinery blades

Looking **Buyer** Carbide-tipped circular saw for steel, metal saw, special cutter for films
for: [Target] Manufacturers of automobile, motorcycle and construction machinery parts; trading company of steel materials; machining contractor for steel materials (Japanese and Vietnamese)

Ordermade System
We manufacture industrial cutting tools on a fully custom-made basis according to the customer's specifications. Our industry-leading manufacturing technology realizes the sharpest cutting.



TCT/HSS/PCD circular saw blades



Any special cutting tools (custom-made)

5. SATSUKI CO., LTD.

METALEXVTN

Buyer/Supplier/Partnership

URL: (JP) <http://www.satsuki.co.jp/>
Business: Parts supply for home appliances and contracted manufacturing of original equipment

Looking **Buyer** (1) Toilet seats with a warm-water shower feature (2) Components for home appliances
for: [Target] (1) Manufacturers of sanitary ware, flush toilet, construction/housing equipment; and other companies that are interested in purchasing toilet seats (2) Companies that are looking for contracted machining of parts and items with high accuracy and good design

Supplier Components for home appliances, such as cooking equipment (rice cookers, microwave ovens, etc.) and digital cameras
[Target] Manufacturers of the above parts. It is much better, if the company already has business with Japanese companies.

Partnership Toilet seats with a warm-water shower feature
[Target] Manufacturers of sanitary ware, flush toilets, and construction/housing equipment; distributors of such products and plumbing products

want to Buy

want to Sell



Dial/Ring for digital camera



Electronic bidet

6. YAMAMOTO METAL TECHNOS CO., LTD.

METALEXVTN

Buyer / Supplier

URL: (JP) <https://www.yama-kin.co.jp/> (EN) <https://www.yama-kin.co.jp/english/>
Business: Manufacturing and sales of measuring and evaluation equipment and metal working parts for machine tools, hydraulic equipment, and aircraft

Looking **Buyer** (1) Machining monitoring device MULTI INTELLIGENCE®
for: The temperature and vibration of the tool edge during machining is measured in real time; process information up to tool breakage is monitored.
(2) Cutting oil monitoring system COOL-i®
The concentration, pH and temperature of cutting oil used in machining can be always monitored.
[Target] Companies engaged in metal working (cutting), manufacturers of cutting oils (Japanese and Vietnamese)

Supplier (1) Heat treatment (quenching and tempering) of metal materials (carbon steel, alloy steel, etc.)
(2) Holders for cutting tools (drill, end mill, reamer, etc.)
[Target] (1) Manufacturers engaged in heat treatment (quenching and tempering) of metal materials (carbon steel, alloy steel, etc.) (Japanese and Vietnamese)
(2) Manufacturers and distributors of holders for cutting tools (drill, end mill, reamer, etc.) (Japanese and Vietnamese)



Machining monitoring device 「MULTI INTELLIGENCE®」

Cutting oil monitoring system | Coolant analyzer

7. UENO TEKKO VIETNAM CO., LTD. (Japan Head Office: UENO TEKKO CO., LTD.) VN OFFICE **Buyer/Supplier/Partnership**

URL: (JP)http://www.uenotekko.co.jp/ (VN)http://uenotekkovietnam.vn/
 Business: 2-dimensional laser machining of iron, stainless steel, aluminum, brass, titanium, etc.; Bending; Precision sheet metals
 Looking for: **Buyer** Laser-machined parts, bending-processed parts, precision sheet metals [Target] All manufacturers that require laser machining and bending. Architecture, civil engineering, machinery manufacturing, production line manufacturing, installation, design, etc. (Japanese and Vietnamese)
Supplier Steel plating (SS, SUS, aluminum, brass, etc.) https://www.mydome.jp/event/detail/1937_1.pdf and also are clear about delivery times, prices, etc. (Japanese and Vietnamese)
Partnership Laser machining, bending [Target] Companies looking for a partner for outsourcing laser machining and bending (Japanese and Vietnamese)



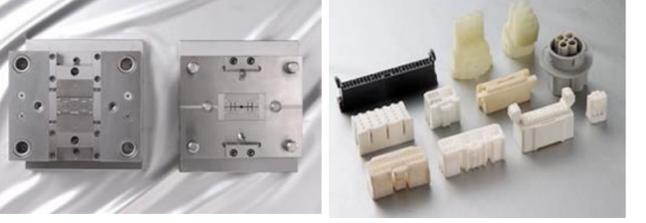
8. NAKAYAMA MITSUBOSHI STEEL PRODUCTS, LTD. Ho Chi Minh City Representative Office (Japan Head Office: NAKAYAMA MITSUBOSHI STEEL PRODUCTS, LTD.) VN OFFICE **Buyer/Supplier**

URL: (JP) http://www.mitsuboshi-kenzai.co.jp/ want to Sell
 Business: Manufacturer/Manufacture, processing, and sale of light-gauge shaped steel, electric resistance welded steel tube and construction related products, etc.
 Looking for: **Buyer** Lip channel steel, light-gauge channel steel, square steel tubes for general structural purpose, and carbon steel tubes for general structural purpose [Target] Construction steel processing user and forming manufacturer
Supplier Course threads, Slim screws, Annealed U-shaped wire, Annealed steel wire, Cable tie, Sandbags, Container bags, Blue tarps (light weight/thick), Curing sheets, Rafter couplers, Anchor bolts 12x400 [Target] Hardware stores, Building material stores, DIY stores



9. SHINKO HIGH PRECISION MOLD CO., LTD. **Buyer/Supplier/Partnership**

URL: (JP) http://www.shinko-seimitsu.co.jp/
 Business: Manufacturer/technical guidance, contract manufacturing, and collaboration with overseas companies Design and manufacturing of precision plastic molds used in automobile/electronic parts; precision metal mold component, etc.
 Looking for: **Buyer** Metal molds, metal mold parts, and mold technology (technical consulting) [Target] Mold manufacturer or mold user
Supplier Metal molds and metal mold parts [Target] Mold manufacturers and parts processing manufacturers
Partnership Metal molds and metal mold parts [Target] Metal mold manufacturers
 *Looking for local partners that can perform start-to-finish production from metal mold, forming, to assembly.



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PLACE: Hotel Majestic Saigon, 5F, Prima Ballroom
 [Address] 1 Dong Khoi St, Dist 1, Ho Chi Minh City [TEL] (84-8) 3829 5517

MAP etc. Info. →

Please send this application form to:
FAX : +81-6-6947-4326 / E-mail : oochin@mydome.jp

Business Matching & Exchange Party with Osaka SMEs in HCM 2019 Sent on: 2019/ /

Company Name:	URL:	
TEL:	FAX:	
Address:		
Category of Business:	Products:	
Person in Charge (1):	E-mail:	
Dept./Title:		
Person in Charge (2):	E-mail:	
Dept./Title:		

***Companies you would like to Meet *Please pick up the companies and the numbers from the list overside/above.**

No.	Name of the Company	What you are interested in for them

***Do you have an Vietnamese/Japanese interpreter (staff)?** YES / NO
 We apologize in advance that (1)we may decline the application if your interest doesn't match that of Osaka companies, and (2)we may request only 1 person from each company to join in the exchange party in case we receive more applicants than estimated. Please bring confirmation e-mail from us to the reception counter on the day.